We believe the best ideas come from relationships that cherish innovation, from passion that seeks to understand where we are going and not just where we are, from notes scribbled on apkins and not just strategic plans.

The College of Law Practice Management



November 2007

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### Who Do You Know?

We only have a few more days to submit nominations for the 2008 College of Law Practice Management Fellowship. That's right; the deadline for nominations is

We want to continue to grow the College and we need your help! Please think about your mentors and advisors in our field whose contributions to law practice management deserve recognition. Who is not a Fellow that should be? for the 2008 nomination form. Our web site,

http://www.colpm.org/ also
contains all the information

# **Greetings Fellows**

The last few months have been full of change at the College. We've said goodbye and thanks to our President Merrilyn Astin Tarlton and to four Trustees, who all worked hard to strengthen the College. We've welcomed five new Trustees, who are now learning more about the College and how they can contribute. We've launched, thanks to Trustee Ron Friedmann, a smart looking blog, which is a wonderful tool for communication. Finally and most sadly, in this issue we report the death of Fellow Kline D. Strong, who was one of the three founders of the discipline of systematic law practice management. Jimmy Brill offers a warm reflection of Kline's achievements in this issue.

I want to pay special tribute to our outgoing President, Merrilyn Astin Tarlton, who infused her years of leadership with imagination, energy and passion. Her commitment to fostering and recognizing innovation continues to inspire our InnovAction Awards. Together with Trustee Mary Beth Pratt, who designed the program, she made the Philadelphia Annual Meeting and Induction Ceremony truly memorable - I've seldom heard such passionate discussions as occurred among the Fellows at that meeting. We weren't an audience, we were true participants.

We've said thanks and goodbye to four

necessary to nominate someone to become a Fellow in the College of Law Practice Management.

# Welcome New Fellows

The city of brotherly love was a gracious host for our annual meeting and induction ceremony. Click here to meet the Class of 2007.

### Mark Your Calendars

Our 2008 Annual Meeting & Induction Ceremony moves to the *Windy City* - Chicago on September 12 & 13, 2008 at the beautiful Renaissance Hotel. In response to the requests from our Fellows, we've moved the meeting back one week. We hope to see you there!

### Fellow News

Elizabeth Broderick has recently been appointed Australia's new Sex Discrimination Commissioner.

Steven Daitch has joined Hildebrandt International as Vice President and Chief Marketing Officer.

Ron Friedmann has become the Senior Vice President of Marketing with Integreon, a 2,000-person company that provides outsourced services to law firms, corporations and financial institutions.

Cullen Smith received the inagural 2007 Outstanding Mentor Award by the Texas Young Lawyers Association.

Charles E. McCallum, a partner

Trustees. Maggie Callicrate made a great contribution to our work, while managing transitions that took her from Australia to America, and managing a law firm to becoming an advisor to law firms as a consultant. Susan Raridon Lambreth brought her energy and her unparalleled knowledge of changes in the legal marketplace to our work. Her study on the attitudes of associates was an eye-opener to everyone who saw it at the Philadelphia meeting. Ron Del Sesto showed us how to combine complete client dedication with a passion for the flavours of Italy and advanced media technology. We will miss him. Finally, G. Burgess Allison is unique in so many ways, in his wit, insight, imagination and the breadth (quirkiness?) of his intelligence. While he is stepping down as a Trustee, I know that we will be calling on his rare talents.

To all the departing Trustees, our sincere thanks. And a warm welcome to those who have just been elected as Trustees, Ed Flitton, Andy Adkins, Joan Gleich, Mark Robertson and Erica Tamblyn. We have quite a year ahead of us. Bill Gibson and the Nominating Committee he chaired did a great job in proposing these new Trustees. I am also supported by a wonderful administrator in Karen Rosen, who performs roles that range far beyond her job description, and whose dedication and knowledge is vital to the College. We are lucky to have her.

When I mentioned change, I didn't exclude myself. For the first time in its entire history, the College has chosen as its President, a non-American. I am deeply honoured to have been chosen. By way of background, I'm both English and Canadian, a partner in the Toronto office of Heenan Blaikie LLP, with deep roots in India as well. In some respects, my background personifies the ways in which the forces of globalization and advanced communication have affected the practice of law, in the United States and elsewhere. When your next client may be an immigrant from anywhere, when you may be sending your business' legal work to

with Warner Norcross & Judd, LLP as been named chair of the American Bar Association's Section of Business Law.

Tell us. Have you changed jobs, received an honor, written a book...let us know so we can include the information in next quarter's newsletter.

# **Blogging Basics**

If you are ready to jump into the blogging world, but are not sure what to do, just follow these simple steps.

To view the College blog, go to http://blog.colpm.org/colpm. To be an author, contact ron.friedmann@integreon.com or colpm@comcast.net to receive rights and simple instructions.

To comment on an existing post, click the Comments link at the bottom of a post. The author will have a chance to review your comment before it appears on the blog.

To post a blog entry without becoming an official author, send your comments to ron.friedmann@integreon.com or colpm@comcast.net. Ron or Karen will review it, then post it, signing your name.

What are you waiting for? Start blogging!

Bangalore, or when your clients operate globally 24/7, then we have a global practice of law. One of the College's key strengths is our international membership.

I have referred to last year's Philadelphia meeting. You missed something special if you weren't there. The 2008 Annual Meeting and Induction Ceremony will take place on September 12 & 13 at the Renaissance Hotel in Chicago. What we need to make that event a success is two things: firstly, please mark it in your agenda as a firm date. But more importantly, we shall, at that meeting be inducting new Fellows. But to reach that point, the process of deliberation must start with a nomination. We're looking to each of you to think about who you know who's made a truly memorable contribution to law practice management, sustained for over ten years. If you know of such a candidate please take a little time to complete the nomination form and send it to the College at colpm@comcast.net by December 1. See you in Chicago.

by Jimmy Brill

If the College did not exist and there was a newly created Hall of Fame of Legal Economics, the only ones to be inducted into the first class would be Kline Strong, Lee Turner, and Harris Morgan. What a triumvirate!

The College of Law Practice Management inducted its first class in 1994. Kline was nominated to be part of that class but his schedule did not permit his participation. In fact, it was not until 2000 that he could attend the induction ceremony and it was my privilege to introduce him and to present "Kline Strong is one of the rare people to combine experience, expertise, and energy to lead lawyers toward efficient law practices."

- William Bachman
- Francis Musselman, in honor of Brad Hildebrandt
- Lowell Rothschild

### Barrister's Circle (\$250 - \$499)

- Charles Coulter
- John Cummens, in memory of David Brezina
- John Hanley, in memory of Robert Yegge
- D. James Lantonio
- Ron Seigneur

### Advocate (\$100 - \$249)

- Donald S. Akins
- Robert Bigelow
- Jimmy Brill, in memory of Bill Wilkins
- Mark Greene
- K. William Gibson
- Wesley P. Hackett
- Linda Klein
- Gerry Malone
- Carol Phillips, in memory of Martha Ilano, CLM
- Richard Potter
- Joel Rose
- Robert Rubenstein
- Sally Schmidt
- Merrilyn Astin Tarlton, in memory of David Brezina and Robert Yegge

consider supporting the activities and purposes of the College by becoming a Sustaining Fellow. Our Sustaining Fellows help us provide programs and services that support the College's mission of recognizing, inspiring and promoting excellence in law practice management.





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Got this as a forward?  $\underline{\textbf{Sign up}}$  to receive our future emails.

